

Stanimir Boychev

+359 88 885 1262

stanimir@elando.com

9 Shipchenski Prohod Blvd., Sofia

Dear Members of the BBCC,

I am putting myself forward for election to the BBCC Board of Directors for a second time. I am standing again because my interest in contributing to the Chamber remains strong, and I believe I can bring both relevant experience and active involvement to the Board.

For more than 25 years, I have worked in technology, entrepreneurship, and international business. As Founder and CEO of eLando AD, I have helped build a Bulgarian software company that has completed more than 100 projects across FinTech, InsurTech, and digitalisation. Our expansion into the United Kingdom has also given me direct experience of building business between the two countries.

Before eLando, I held senior leadership positions at ScaleFocus and Musala Soft, working on company growth, international client relationships, and technology strategy. I am also involved in the Bulgarian startup and investment community through Torrid Lore Ltd. and CEO Angels Club.

If elected, I would focus on two practical priorities. The first is creating more direct connections between Bulgarian and British companies, particularly for members looking for partners, clients, or support when entering a new market. The second is bringing more technology companies into the Chamber's activities and contributing to useful discussions around digitalisation, talent, and international growth.

I believe the Chamber creates the most value when its relationships lead to real business, shared experience, and long-term cooperation. I am ready to commit the time and personal involvement required from a Board member and to work actively with the other directors and the BBCC team.

Thank you for considering my nomination. I would be honoured to present my candidacy to the members at the Annual General Meeting.

Sincerely,

Stanimir Boychev

Founder and CEO | eLando AD