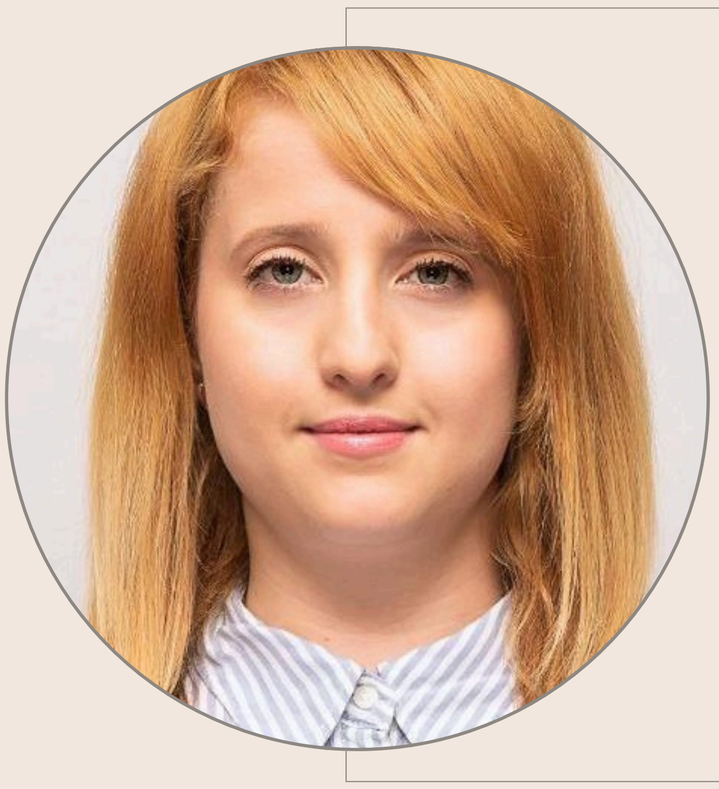


NEVENA BEKYARONOVA

CONTACT

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EDUCATION

Sofia University

Masters Degree in Law
2008 - 2013

ELS Plovdiv

English language
2003 - 2008

SKILLS

Management Skills

Analytical Skills

Problem-Solving Skills

Negotiation

Critical Thinking

Leadership

LANGUAGE

English - C2

Bulgarian - Native

ABOUT ME

I have twelve years of experience assisting corporate and private clients across a range of verticals, including corporate and regulatory work, and I have advised clients from diverse backgrounds, particularly non-Bulgarian nationals.

EXPERIENCE

Partner — JUN 2021 – NOW

New Balkans Law Office

As a Partner at New Balkans Law Office, I lead client relationship management, supervise and mentor legal teams, and ensure the quality, consistency, and regulatory compliance of legal services. I contribute to the development of new practice areas, oversee key client engagements, and support the firm's business development, risk management, and professional visibility. I am also responsible for developing and maintaining internal databases and knowledge-management resources to support operational efficiency and the consistent delivery of legal services.

In my day-to-day practice, I have:

- advised corporate clients on a broad range of corporate and commercial matters, including corporate structuring, the selection of appropriate legal vehicles, company incorporations, and the preparation and filing of corporate documents relating to changes in corporate particulars, shareholdings, management, and other company matters;
- assisted with the negotiation, drafting, and review of shareholders' agreements and joint venture agreements, including arrangements involving international businesses partnering with Bulgarian entities, providing guidance on the Bulgarian legal framework and the structuring of such relationships;
- supported cross-border transactions and corporate reorganisations, coordinating related corporate actions and filings while addressing regulatory compliance and jurisdiction-specific risks;

- assisted with fund regulatory matters, including the development and implementation of internal policies aligned with applicable regulatory requirements;
- assisted crypto-asset clients in interpreting and navigating evolving regulatory frameworks, including compliance readiness and risk mitigation;
- assisted clients with gaming and gambling licensing matters, including licensing procedures and compliance with applicable Bulgarian regulatory requirements;
- supported clients on anti-money laundering (AML) matters, including regulatory compliance and the development and implementation of internal policies and procedures.

Senior Associate 2017 - 2021

New Balkans Law Office

As a Senior Associate I have

- worked extensively with corporate clients and high-net-worth individuals.
- participated in a large number of matters both as a leading legal advisor and as support to a partner at the firm.
- prepared legal opinions and advised on cross-border legal enquiries.
- prepared documentation in accordance with AML compliance and regulations.
- carried out the incorporation and restructuring of Bulgarian companies.
- drafted legal opinions on licensing requirements, certifications under the Promotion of Investments Act and marketing and advertising law.
- prepared contracts and website terms of use.
- assisted with the submission of EUTM and UKTM applications.

Attended international conferences on investment, property, wealth management and tax planning, including as a speaker in Baku, Shanghai, Almaty and Moscow.

Associate 2013 - 2017

New Balkans Law Office

Handled a wide range of tasks and contributed to multiple projects tailored to the specific needs of both individual and corporate clients, working predominantly with international clients. Gained broad experience across diverse areas through the firm’s comprehensive range of services.

I joined the firm in 2011 as a part-time intern.

CERTIFICATES

Cambridge CPE (C2) - 2010